

## Natalie Karam

Partner



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Capital Markets  
Public Companies  
CooleyREG

Natalie advises clients on capital markets and general corporate and securities matters. She represents issuers, underwriters and private equity firms on a broad range of securities transactions, including initial public offerings and other equity offerings, high-yield and investment-grade debt offerings, and exchange offers and other liability management transactions. Natalie also counsels public companies with respect to general corporate and securities law, including SEC compliance and corporate governance.

**Natalie's representative transactions include advising:**

- Coupang on its \$4.55 billion IPO
- Zoom on its \$864 million IPO
- The underwriters in AssetMark's \$316 million IPO
- Fastly on its \$207 million IPO and \$286 million follow-on offering
- Oportun Financial Corp. on its \$107.8 million IPO
- The underwriters in Sagimet Biosciences' \$85 million IPO
- Snap on several convertible notes offerings raising more than \$3 billion in aggregate
- NVIDIA Corporation on investment grade bond offerings raising \$10 billion in aggregate
- Twilio on its \$1.83 billion follow-on offering and \$1 billion high-yield bond offering
- Splunk on its \$1.27 billion convertible notes offering
- Ionis Pharmaceuticals on its \$575 million convertible notes offering
- Alarm.com on its \$266.8 follow-on offering
- PagerDuty on its \$287.5 million convertible notes offering

**Natalie's representative public company clients include:**

- Cadence Design Systems
- Life360
- NVIDIA
- Pagaya
- Pure Storage

- Snap

## Education

Georgetown University Law Center  
LLM, 2014

University of New South Wales, Faculty of Law and Justice  
LLB, 2013

University of New South Wales  
B Juris, 2013

## Admissions & Credentials

New York

District of Columbia

California

New South Wales, Australia (inactive)