

Gregory S. Grossman

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Chicago

Emerging Companies Venture Capital

Mergers and Acquisitions

Technology
Proptech
Insurtech
Fintech
Edtech
Life Sciences
Digital Health

Food and Beverage Manufacturing

Greg is a founding partner of Cooley's Chicago office and the co-head of the Chicago corporate group. He primarily works with emerging companies, venture capital funds, multinational corporations and family offices. Greg advises these clients on topics that include entity formation, day-to-day business matters, boards of directors' governance, mergers & acquisitions, debt and equity financing transactions, fund formation, corporate venture capital and joint ventures.

Greg counts among his clients emerging companies such as Snapsheet, PureSpectrum, Elevate K-12, Avant, Tegus, Aclaimant, Workbox, Songfinch, BenchPrep, Atlas Technology Solutions, Pacaso, Janus Health, Rapchat, Meez Culinary Solutions, AVIA Health, FranShares, Cardiosense, Pinch and Boast Capital Technologies. In addition, Greg works with funds and family offices such as Chicago Ventures, Baird Capital, Lightbank, Jump Capital, True Ventures, Energize Ventures, Abundant Venture Partners, Tusk Ventures, MetaProp, PhiFund, GEM Realty Capital, Energy Foundry, Network Ventures, New Stack Ventures, Vitalize VC, Superseed Ventures, Hangar Management, Relish Works, JVC Investment Partners and Arsenal Growth.

In the M&A and corporate venture space, Greg has represented multinational corporations such as INEOS, Tech Mahindra, Groupon, FTD, SpotHero, Sprout Social, Deere & Company, HallStar, Amount, LivePerson, Equity Residential, PureSpectrum, OpinionLab, AVIA Health, Avant, Snapsheet, Jabbrrbox and Showpad.

Greg is a member of the Chicagoland Chamber of Commerce Technology Council, a member of the Chicago Public Media Business Leadership Council and a contributing author for Lexis Practice Advisor on articles related to technology M&A transactions and capitalization tables. He is a frequent speaker on topics involving venture capital investments, emerging company trends and mergers & acquisitions, and he has collaborated with industry-leading organizations such as TechGC, Association of Corporate Counsel Chicago, 1871, TechStars, mHub, Portal Innovations, Food Foundry, TechRise, Nucleate, Kaplan Institute, Second Century Ventures/REACH, World Business Chicago, Polsky Deep Tech Ventures, gener8tor, Michigan Tech Week and Matter. Greg has also been a guest lecturer for Northwestern University's Master of Engineering Management Program and Kellogg School of Management's Entrepreneurial Finance and Venture Capital class, a speaker at the Kellogg PE/VC conference and a perennial judge for The University of Chicago Booth School of Business's New Venture Challenge.

Education

The George Washington University Law School

University of Illinois Urbana-Champaign

Admissions & Credentials

Illinois

Rankings & Accolades

Leading Lawyers: Biotechnology & Pharmaceutical Law, Mergers & Acquisitions Law, Publicly Held Corporations Law, Securities & Venture Finance Law (2015 – Present)

Super Lawyers: Rising Star (2011 – 2018)

The Legal 500: Venture Capital & Emerging Companies