

Claudia Torres

Special Counsel



ctorres@cooley.com

+1 202 776 2186

Washington, DC

Mergers and Acquisitions

Emerging Companies

Technology

Communications

Private Equity

Claudia leads complex M&A transactions involving private and public companies. She partners with executives and boards to strategically grow their enterprises through acquisitions and help them achieve successful exits. With significant domestic and international experience in business development and managing complex projects in the telecommunications and internet sectors, Claudia is uniquely positioned to effectively execute complex domestic and cross-border transactions and partner with clients to accomplish their business objectives.

Claudia has represented clients in a broad range of industries including, technology, life sciences, software, digital media, online advertising, internet, healthcare technology, entertainment, consulting, fashion, consumer products and financial services technology.

Before joining Cooley, Claudia was counsel at a US multinational law firm. Prior to law school, she founded an international wholesale VOIP telecommunications carrier, serving as its president and CEO. Claudia previously worked as vice president of business development and as a project manager at another telecommunications company.

Before entering the telecommunications industry, Claudia worked internationally conducting procurement and logistics for large-scale engineering and construction projects for the Techint Group and Burns and Roe. In recognition of her pro bono immigration work on behalf of detained unaccompanied children, Claudia was recognized by the Capital Area Immigrants' Rights (CAIR) Coalition as a member of the 2015 CAIR Coalition Pro Bono Honor Roll.

Claudia's representative matters include representing:

Sell-side M&A transactions

- Heyday in a merger of equals with Branded, to form a new ecommerce platform and aggregator
- Rooam, a contactless payment platform, in its sale to American Express
- ARInspect, an artificial intelligence-powered provider of solutions for public sector field operations, in its sale to Tyler Technologies
- AexeRNA, a developer of messenger RNA (mRNA) therapeutics, in its sale to BioNTech
- Burnalong, a digital health and wellness platform, in its sale to Tivity Health
- AccountantsWorld, a provider of cloud solutions for accountants, in its cross-border sale to IRIS Software Group
- Sales Boomerang, a provider of retention software for lenders, in its sale to LLR Partners

- Spacemaker AS, a Norwegian technology company, in its \$240 million cross-border sale to Autodesk*
- Monotype Imaging in the sale of its subsidiary, short-form video content platform Olapic, to Social Native*
- Fixt Technologies, an on-demand technology repair company, in its acquisition by Assurant*
- A tech-enabled health services company in its acquisition by a premier private equity firm*
- Evariant, a healthcare consumer and physician engagement company, in its acquisition by Healthgrades*
- BlueTarp, a provider of business-to-business credit management programs, in its acquisition by Capital One*
- Ablynx NV in its cross-border \$4.8 billion sale to Sanofi*
- PCI Synthesis, a US pharmaceutical contract development and manufacturing organization, in its acquisition by Novacap*
- Ocera Therapeutics in its sale to Mallinckrodt through a public tender offer for approximately \$42 million at closing and up to \$75 million in contingent cash payments upon the achievement of milestones*
- Teva Pharmaceutical Industries, a global pharmaceutical company, in the sale of its specialty women's global health business for approximately \$2.48 billion*
- NeuStar, a global information services provider, in its sale to Golden Gate Capital and GIC for approximately \$2.9 billion*
- Valore in its acquisition by Follett*
- Millennial Media, a mobile ad platform company, in its sale to Verizon's AOL through a public tender offer for approximately \$250 million*
- Kepware, a software development company, in its sale to PTC for approximately \$100 million upfront, plus \$18 million in earnout consideration*
- Arbinet in its sale to Primus Telecommunications Group for approximately \$28 million*
- Ion Torrent Systems in its acquisition by Life Technologies for approximately \$725 million*
- Reveal Imaging Technologies, a manufacturer of explosive and other threat detection products and services, in its acquisition by Science Applications International Corp. (SAIC)*
- TwistDx in its acquisition by Alere for approximately \$70 million*

Buy-side M&A transactions

- NVIDIA in a series of acquisitions
- Cleo, a benefits platform, in its acquisition of CareTribe
- Blockdaemon, a blockchain infrastructure company, in its acquisitions of Sepior and Gem, as well as its cross-border acquisition of Anyblock
- Roman DBDR Technology Acquisition Corp. in connection with its pending business combination with CompoSecure Holdings in a transaction valued at approximately \$1.2 billion*
- CarGurus, a global online automotive marketplace, in its acquisition of Autolist*
- LTN Global Communications, a worldwide leader in broadcast-quality IP video transport solutions, in its acquisition of Make.TV and its acquisition of Crystal Computer Corp.*
- Altimmune, a clinical-stage biopharmaceutical company, in its acquisition of Spitfire Pharma for up to \$93 million in upfront and contingent milestone cash and stock payments*
- Hypertherm, a global manufacturer of industrial cutting products, in its acquisition of OMAX Corporation*

- Quench USA, a water technology company, in its acquisition of Pure Health Solutions, a provider of filtered watercoolers and related services, for approximately \$57.6 million*
- Ansys, an engineering software simulation company, in its acquisition of Computational Engineering International*
- DaVita in numerous acquisitions of dialysis centers*
- CVS Pharmacy in numerous acquisitions of retail pharmacies*
- Beacon Health Strategies in its acquisition of PsychCare*
- Nokia in its acquisition of MetaCarta*

Joint ventures and complex commercial transactions

- EverTrue, an advancement automation platform, in connection with its strategic partnership with Graduway*
- Teva Pharmaceutical Industries, a global pharmaceutical company, in connection with its joint venture agreements*
- Code42, a cloud-based endpoint data protection and recovery solutions company, in connection with a strategic referral arrangement with Carbonite*
- Higi SH, a community-based health and wellness platform, in connection with a master hosted software and services agreement with a top international retailer*
- StayNTouch, a provider of mobile hotel property management systems, in connection with the licensing of software and technology for the hospitality industry*
- Williams College in connection with a master license and services agreement with a provider of cloud-based construction program management software*
- RealtyClub Investment Advisors in connection with the licensing of online real estate equity crowdfunding technology*
- Intersections, a provider of consumer and corporate identity risk management services, in the drafting and negotiation of commercial agreements with its clients and vendors*
- Capital Clinical Integrated Network, a provider of care coordination services for the Medicaid population in Washington, DC, in drafting and negotiating a technology and software services agreement, an end-user agreement, a service and maintenance agreement, and a privacy policy for the licensing of an application platform*
- DVF Studio, a fashion retailer, in the negotiation of a master service agreement for licensing an online gateway service between the client's payment applications and financial institutions*

** Representation handled prior to joining Cooley*

Education

Boston University School of Law
JD, 2008

Florida State University
BA,

Admissions & Credentials

District of Columbia

Massachusetts

Rankings & Accolades

Law360: Mergers & Acquisitions Editorial Advisory Board (2019 – 2021)

Memberships & Affiliations

American Bar Association (ABA)

Hispanic Bar Association

Women in Technology