

## Thomas Salley

### Senior Counsel

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Washington, DC  
Reston

Debt Finance  
Emerging Companies  
Mergers and Acquisitions  
Public Companies  
Venture Capital  
Fund Formation  
Technology  
Social Impact  
Cleantech

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Thomas Salley's clients include venture capital, private equity, mezzanine, real estate and other funds, such as business development companies, REITs and public and private companies. After formation, he works with funds and companies throughout their lifecycles. He has also formed hedge funds, fund of funds and small business investment companies in a variety of fields, including information technology, middle-market mezzanine, real estate and life sciences.

Tom also serves as legal counselor to boards and business owners on company transitions and other major events.

The breadth of Tom's experience encompasses all areas of corporate, partnership and securities laws, including emerging growth and established companies in the full range of their lifecycles. He has also worked on investment transactions ranging from entrepreneurial startups to preferred, mezzanine and public stock offerings, M&A, corporate, LLC, partnership and real estate matters, as well as restructurings and workouts.

Tom's real estate finance representations include work with NYSE and Nasdaq-listed equity and mortgage REITs, as well as private real estate funds and their sponsors. The Cooley REIT team has experience in all aspects affecting a REIT's formation, capitalization and operations, including corporate, real estate, securities and tax.

Prior to joining Cooley, Tom was a partner at Andrews & Kurth in Washington, DC, and general counsel of Allied Capital, a NYSE-listed investment company engaged in venture capital, LBO, mezzanine and real estate finance and investment adviser matters.

## Education

University of Virginia School of Law  
JD, 1983

Washington and Lee University  
BA, 1980

## Admissions & Credentials

District of Columbia

Virginia